

WINDSTREAM HOLDINGS, INC.  
 UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (In millions, except per share amounts)

	THREE MONTHS ENDED				NINE MONTHS ENDED			
	September 30, 2017	September 30, 2016	Increase (Decrease) Amount	%	September 30, 2017	September 30, 2016	Increase (Decrease) Amount	%
<b>UNDER GAAP:</b>								
Revenues and sales:								
Service revenues	\$ 1,472.4	\$ 1,318.9	\$ 153.5	12	\$ 4,282.4	\$ 3,990.8	\$ 291.6	7
Product sales	25.3	26.0	(0.7)	(3)	72.6	87.1	(14.5)	(17)
Total revenues and sales	<u>1,497.7</u>	<u>1,344.9</u>	152.8	11	<u>4,355.0</u>	<u>4,077.9</u>	277.1	7
Costs and expenses:								
Cost of services (exclusive of depreciation and amortization included below)	779.0	677.5	101.5	15	2,208.9	2,013.5	195.4	10
Cost of products sold	22.3	21.5	0.8	4	72.8	74.6	(1.8)	(2)
Selling, general and administrative	231.5	190.1	41.4	22	670.1	590.8	79.3	13
Depreciation and amortization	365.4	321.0	44.4	14	1,066.3	934.0	132.3	14
Merger, integration and other costs	33.7	2.9	30.8	*	107.4	10.5	96.9	*
Restructuring charges	22.8	2.5	20.3	*	33.7	12.8	20.9	163
Total costs and expenses	<u>1,454.7</u>	<u>1,215.5</u>	239.2	20	<u>4,159.2</u>	<u>3,636.2</u>	523.0	14
Operating income	43.0	129.4	(86.4)	(67)	195.8	441.7	(245.9)	(56)
Dividend income on Uniti common stock	—	—	—	*	—	17.6	(17.6)	(100)
Other (expense) income, net	(0.1)	0.6	(0.7)	(117)	0.5	(2.5)	3.0	120
Net (loss) gain on disposal of investment in Uniti common stock	—	(2.1)	2.1	100	—	15.2	(15.2)	(100)
Net gain (loss) on early extinguishment of debt	5.2	(20.1)	25.3	126	2.0	(18.0)	20.0	111
Other-than-temporary impairment loss on investment in Uniti common stock	—	—	—	*	—	(181.9)	181.9	100
Interest expense (A)	<u>(216.4)</u>	<u>(216.4)</u>	—	—	<u>(642.6)</u>	<u>(653.5)</u>	(10.9)	(2)
Loss before income taxes	(168.3)	(108.6)	59.7	55	(444.3)	(381.4)	62.9	16
Income tax benefit	<u>(66.8)</u>	<u>(42.4)</u>	24.4	58	<u>(163.4)</u>	<u>(84.8)</u>	78.6	93
Net loss	<u>\$ (101.5)</u>	<u>\$ (66.2)</u>	\$ 35.3	53	<u>\$ (280.9)</u>	<u>\$ (296.6)</u>	\$ (15.7)	(5)
Weighted average common shares	184.0	92.8	91.2	98	165.9	93.6	72.3	77
Common shares outstanding	182.9	96.1	86.8	90				
Basic and diluted loss per share:								
Net loss	(\$.55)	(\$.72)	\$.17	24	(\$1.70)	(\$3.19)	(\$1.49)	(47)
<b>ADJUSTED RESULTS OF OPERATIONS (B):</b>								
Adjusted service revenues	\$ 1,472.4	\$ 1,560.3	\$ (87.9)	(6)	\$ 4,431.7	\$ 4,736.9	\$ (305.2)	(6)
Adjusted revenues and sales	\$ 1,497.7	\$ 1,586.4	\$ (88.7)	(6)	\$ 4,504.5	\$ 4,824.4	\$ (319.9)	(7)
Adjusted OIBDAR (C)	\$ 490.1	\$ 515.1	\$ (25.0)	(5)	\$ 1,488.8	\$ 1,599.7	\$ (110.9)	(7)
Adjusted OIBDA (D)	\$ 326.8	\$ 351.8	\$ (25.0)	(7)	\$ 998.7	\$ 1,109.5	\$ (110.8)	(10)
Adjusted capital expenditures (E)	\$ 205.2	\$ 213.6	\$ (8.4)	(4)	\$ 667.4	\$ 688.5	\$ (21.1)	(3)

\* Not meaningful

- (A) Includes interest expense associated with the master lease agreement with Uniti of \$120.7 million and \$365.2 million for the three and nine month periods ended September 30, 2017, respectively, as compared to \$124.8 and \$377.1 million for the three and nine month periods ended September 30, 2016.
- (B) Adjusted results of operations are based upon the combined historical financial information of Windstream and EarthLink for all periods presented. See Notes to Reconciliation of Non-GAAP Financial Measures.
- (C) Adjusted OIBDAR is adjusted OIBDA before the annual cash rent payment due under the master lease agreement with Uniti.
- (D) Adjusted OIBDA is operating income before depreciation and amortization, excluding merger, integration and certain other costs, restructuring charges, pension costs and share-based compensation expense.
- (E) Adjusted capital expenditures includes applicable amounts for EarthLink for periods prior to the merger date of February 27, 2017 and excludes post-merger integration capital expenditures and amounts related to Project Excel, a capital program funded entirely using a portion of the proceeds from the sale of the data center business completed in December 2015.

## WINDSTREAM HOLDINGS, INC.

## UNAUDITED BUSINESS SEGMENT RESULTS UNDER GAAP

(In millions)

	THREE MONTHS ENDED				NINE MONTHS ENDED			
	September 30,	September 30,	Increase (Decrease)		September 30,	September 30,	Increase (Decrease)	
	2017	2016	Amount	%	2017	2016	Amount	%
<b>ILEC Consumer and Small Business</b>								
Revenues and sales:								
Service revenues	\$ 303.0	\$ 311.6	\$ (8.6)	(3)	\$ 922.4	\$ 934.1	\$ (11.7)	(1)
Product sales	0.2	0.3	(0.1)	(33)	0.5	0.9	(0.4)	(44)
Total consumer	303.2	311.9	(8.7)	(3)	922.9	935.0	(12.1)	(1)
Small business - ILEC	77.9	83.7	(5.8)	(7)	236.4	253.0	(16.6)	(7)
Total revenue and sales	381.1	395.6	(14.5)	(4)	1,159.3	1,188.0	(28.7)	(2)
Costs and expenses	180.2	190.4	(10.2)	(5)	530.0	538.4	(8.4)	(2)
Segment income	200.9	205.2	(4.3)	(2)	629.3	649.6	(20.3)	(3)
<b>Wholesale</b>								
Service revenues	172.5	155.2	17.3	11	505.9	478.3	27.6	6
Costs and expenses	59.0	42.0	17.0	40	166.4	129.4	37.0	29
Segment income	113.5	113.2	0.3	—	339.5	348.9	(9.4)	(3)
<b>Enterprise</b>								
Revenues and sales:								
Service revenues	554.4	495.0	59.4	12	1,634.3	1,477.7	156.6	11
Product sales	12.6	13.2	(0.6)	(5)	33.1	45.8	(12.7)	(28)
Total revenue and sales	567.0	508.2	58.8	12	1,667.4	1,523.5	143.9	9
Costs and expenses	461.0	417.8	43.2	10	1,368.1	1,266.5	101.6	8
Segment income	106.0	90.4	15.6	17	299.3	257.0	42.3	16
<b>CLEC Consumer and Small Business</b>								
Revenues and sales:								
Service revenues	225.2	118.7	106.5	90	551.2	372.7	178.5	48
Product sales	4.3	3.0	1.3	43	11.7	10.1	1.6	16
Total revenue and sales	229.5	121.7	107.8	89	562.9	382.8	180.1	47
Costs and expenses	152.0	84.4	67.6	80	363.2	262.8	100.4	38
Segment income	77.5	37.3	40.2	108	199.7	120.0	79.7	66

## WINDSTREAM HOLDINGS, INC.

## UNAUDITED BUSINESS SEGMENT RESULTS UNDER GAAP

(In millions)

	THREE MONTHS ENDED				NINE MONTHS ENDED			
	September 30,	September 30,	Increase (Decrease)		September 30,	September 30,	Increase (Decrease)	
	2017	2016	Amount	%	2017	2016	Amount	%
Total segment revenues and sales:								
Service revenues	1,333.0	1,164.2	168.8	14	3,850.2	3,515.8	334.4	10
Product sales	17.1	16.5	0.6	4	45.3	56.8	(11.5)	(20)
Total segment revenues and sales	1,350.1	1,180.7	169.4	14	3,895.5	3,572.6	322.9	9
Total segment costs and expenses	852.2	734.6	117.6	16	2,427.7	2,197.1	230.6	10
Total segment income	497.9	446.1	51.8	12	1,467.8	1,375.5	92.3	7
Regulatory and other operating revenues and sales (A)	147.6	164.2	(16.6)	(10)	459.5	505.3	(45.8)	(9)
Other unassigned operating expenses (B)	(237.1)	(159.9)	(77.2)	48	(665.2)	(505.1)	(160.1)	32
Depreciation and amortization	(365.4)	(321.0)	(44.4)	14	(1,066.3)	(934.0)	(132.3)	14
Operating income	<u>\$ 43.0</u>	<u>\$ 129.4</u>	<u>\$ (86.4)</u>	(67)	<u>\$ 195.8</u>	<u>\$ 441.7</u>	<u>\$ (245.9)</u>	(56)

Note: Results for 2016 exclude the acquired EarthLink operations.

- (A) These revenues are not allocated to the business segments and include revenue from federal and state universal service funds, CAF Phase II support, funds received from federal access recovery mechanisms, revenues from providing switched access services, and certain surcharges assessed to our customers, including billings for our required contributions to federal and state USF programs. These revenues also include product sales to contractors.
- (B) These expenses are not allocated to the business segments. Unallocated expenses include merger, integration and other costs, restructuring charges, stock-based compensation, pension costs, certain regulatory fees, cost of products sold to contractors, interconnection costs in consumer markets where we lease the connection to the customer premise and shared services, such as accounting and finance, information technology, network management, legal, human resources, and investor relations. These expenses are centrally managed and are not monitored by management at a segment level.

WINDSTREAM HOLDINGS, INC.  
 UNAUDITED CONSOLIDATED BALANCE SHEETS  
 (In millions)

	September 30, 2017	December 31, 2016
<b>Assets</b>		
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 56.5	\$ 59.1
Accounts receivable, net	688.8	618.6
Inventories	97.4	77.5
Prepaid expenses and other	166.1	111.7
Total current assets	<u>1,008.8</u>	<u>866.9</u>
Goodwill	4,678.1	4,213.6
Other intangibles, net	1,530.1	1,320.5
Net property, plant and equipment	5,523.5	5,283.5
Deferred income taxes	98.9	—
Other assets	89.2	85.5
<b>Total Assets</b>	<u>\$ 12,928.6</u>	<u>\$ 11,770.0</u>
<b>Liabilities and Shareholders' Equity</b>		
<b>Current Liabilities:</b>		
Current maturities of long-term debt	\$ 19.3	\$ 14.9
Current portion of long-term lease obligations	183.2	168.7
Accounts payable	387.3	390.2
Advance payments and customer deposits	214.2	178.1
Accrued taxes	91.8	78.0
Accrued interest	94.1	58.1
Other current liabilities	321.4	366.6
Total current liabilities	<u>1,311.3</u>	<u>1,254.6</u>
Long-term debt	5,857.4	4,848.7
Long-term lease obligations	4,692.6	4,831.9
Deferred income taxes	—	151.5
Other liabilities	546.1	513.3
Total liabilities	<u>12,407.4</u>	<u>11,600.0</u>
<b>Shareholders' Equity:</b>		
Common stock	—	—
Additional paid-in capital	1,186.4	559.7
Accumulated other comprehensive income	11.3	5.9
Accumulated deficit	(676.5)	(395.6)
Total shareholders' equity	<u>521.2</u>	<u>170.0</u>
<b>Total Liabilities and Shareholders' Equity</b>	<u>\$ 12,928.6</u>	<u>\$ 11,770.0</u>

WINDSTREAM HOLDINGS, INC.  
 UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (In millions)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
<b>Cash Flows from Operating Activities:</b>				
Net loss	\$ (101.5)	\$ (66.2)	\$ (280.9)	\$ (296.6)
Adjustments to reconcile net loss to net cash provided from operations:				
Depreciation and amortization	365.4	321.0	1,066.3	934.0
Provision for doubtful accounts	13.8	12.6	33.5	33.1
Share-based compensation expense	12.8	9.2	45.2	31.8
Deferred income taxes	(48.0)	(39.7)	(145.3)	(80.0)
Net loss (gain) on disposal of investment in Uniti common stock	—	2.1	—	(15.2)
Noncash portion of net (gain) loss on early extinguishment of debt	(5.1)	(6.8)	(20.2)	(51.9)
Other-than-temporary impairment loss on investment in Uniti common stock	—	—	—	181.9
Plan curtailment	—	—	—	(5.5)
Other, net	7.6	7.3	15.5	4.2
Changes in operating assets and liabilities, net:				
Accounts receivable	(24.6)	(33.7)	(8.9)	(35.9)
Prepaid expenses and other	(6.4)	1.2	(25.9)	8.2
Accounts payable	25.1	(10.4)	(31.2)	(91.3)
Accrued interest	31.8	26.8	25.0	14.8
Accrued taxes	1.6	1.4	3.6	(6.4)
Other current liabilities	6.9	(5.8)	(13.2)	18.3
Other liabilities	(0.3)	0.8	1.2	(10.9)
Other, net	(7.4)	(22.2)	(39.3)	(10.5)
Net cash provided from operating activities	<u>271.7</u>	<u>197.6</u>	<u>625.4</u>	<u>622.1</u>
<b>Cash Flows from Investing Activities:</b>				
Additions to property, plant and equipment	(216.4)	(243.1)	(724.2)	(753.4)
Proceeds from the sale of property	—	0.1	—	6.3
Acquisition of Broadview, net of cash acquired	(63.3)	—	(63.3)	—
Cash acquired from EarthLink	—	—	5.0	—
Other, net	2.4	(2.2)	(9.4)	(6.5)
Net cash used in investing activities	<u>(277.3)</u>	<u>(245.2)</u>	<u>(791.9)</u>	<u>(753.6)</u>
<b>Cash Flows from Financing Activities:</b>				
Dividends paid to shareholders	(28.8)	(14.6)	(64.4)	(44.1)
Proceeds from issuance of stock	—	—	9.6	—
Repayments of debt and swaps	(428.4)	(1,288.1)	(1,689.4)	(2,919.6)
Proceeds from debt issuance	564.0	1,415.0	2,099.6	3,340.0
Debt issuance costs	—	(0.6)	(7.3)	(12.3)
Stock repurchases	(19.0)	—	(19.0)	(28.9)
Payments under long-term lease obligations	(42.7)	(38.7)	(124.9)	(113.2)
Payments under capital lease obligations	(7.2)	(5.9)	(29.2)	(53.1)
Other, net	(0.5)	0.3	(11.1)	(7.2)
Net cash provided from financing activities	<u>37.4</u>	<u>67.4</u>	<u>163.9</u>	<u>161.6</u>
Increase (decrease) in cash and cash equivalents	31.8	19.8	(2.6)	30.1
<b>Cash and Cash Equivalents:</b>				
Beginning of period	24.7	41.6	59.1	31.3
End of period	<u>\$ 56.5</u>	<u>\$ 61.4</u>	<u>\$ 56.5</u>	<u>\$ 61.4</u>

WINDSTREAM HOLDINGS, INC.  
 UNAUDITED SUPPLEMENTAL ADJUSTED OPERATING INFORMATION  
 (In thousands)

	THREE MONTHS ENDED				NINE MONTHS ENDED			
	September 30,	September 30,	Increase (Decrease)		September 30,	September 30,	Increase (Decrease)	
	2017	2016	Amount	%	2017	2016	Amount	%
<b>ILEC Consumer operating metrics</b>								
Households served	1,288.2	1,378.5	(90.3)	(7)				
High-speed Internet customers	1,017.4	1,063.0	(45.6)	(4)				
Digital television customers	289.6	329.3	(39.7)	(12)				
Net household losses	19.6	25.3	(5.7)	(23)	66.4	67.3	(0.9)	(1)
Net high-speed Internet customer losses	8.4	12.8	(4.4)	(34)	33.7	32.1	1.6	5
<b>ILEC Small Business customers</b>	127.4	138.5	(11.1)	(8)				
<b>Enterprise customers</b>	33.9	26.2	7.7	29				
<b>CLEC Consumer customers</b>	646.5	665.5	(19.0)	*				
<b>CLEC Small Business customers</b>	105.0	76.7	28.3	37				

Note: Customer metrics include acquired EarthLink customers for all periods presented. Broadview customers are included as of the acquisition date of July 28, 2017.

Enterprise customers consist of those relationships that have the propensity now or in the future to generate at least \$1,500 or more in monthly recurring revenue. Business customers not meeting this criterion are classified as small business. Our small business customer base is further disaggregated between those customers located in service areas in which we are the incumbent local exchange carrier (“ILEC”) and provide services over network facilities operated by us and those customers located in service areas in which we are a competitive local exchange carrier (“CLEC”) and provide services over network facilities primarily leased from other carriers.

In classifying our business customers, we consider the maximum potential revenue to be generated from the customer relationship for both our existing customer base and any new customers in determining which business unit can best support the customer. Accordingly, over time, we may prospectively change the classification of a particular business customer between enterprise and small business.

WINDSTREAM HOLDINGS, INC.  
NON-GAAP FINANCIAL MEASURES - ADJUSTED CAPITAL EXPENDITURES AND  
(In millions)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
<b>Adjusted Capital Expenditures:</b>				
Capital expenditures under GAAP	\$ 216.4	\$ 243.1	\$ 724.2	\$ 753.4
EarthLink capital expenditures pre-merger	—	20.4	15.2	55.6
Project Excel capital expenditures	—	(49.9)	(49.9)	(120.5)
Integration capital expenditures	(11.2)	—	(22.1)	—
Adjusted capital expenditures (A)	<u>\$ 205.2</u>	<u>\$ 213.6</u>	<u>\$ 667.4</u>	<u>\$ 688.5</u>

	THREE MONTHS ENDED	NINE MONTHS ENDED
	September 30, 2017	September 30, 2017
<b>Adjusted Free Cash Flow:</b>		
Operating income under GAAP	\$ 43.0	\$ 195.8
Depreciation and amortization	365.4	1,066.3
OIBDA	408.4	1,262.1
Adjustments:		
EarthLink operating income (B)	—	30.8
Merger, integration and other costs (C)	46.5	129.7
Pension income	—	(2.5)
Restructuring charges	22.8	33.7
Share-based compensation expense (D)	12.4	35.0
Master lease rent payment	(163.3)	(490.1)
Adjusted OIBDA	326.8	998.7
Adjusted capital expenditures	(205.2)	(667.4)
Cash paid for interest on long-term debt obligations	(59.2)	(233.7)
Cash paid for income taxes	(0.2)	(1.8)
Adjusted free cash flow	<u>\$ 62.2</u>	<u>\$ 95.8</u>

- (A) Adjusted capital expenditures includes applicable amounts for EarthLink for periods prior to the merger date of February 27, 2017 and excludes post-merger integration capital expenditures and amounts related to Project Excel, a capital program funded entirely using a portion of the proceeds from the sale of the data center business completed in December 2015.
- (B) Represents EarthLink operating results for the pre-merger period January 1, 2017 to February 26, 2017. This amount excludes EarthLink's historical depreciation and amortization, restructuring, merger and integration costs and share-based compensation.
- (C) Included in other costs for the three month period ended September 30, 2017 are incremental expenses of \$2.9 million related to Hurricanes Harvey and Irma and \$8.3 million of costs incurred in connection with a carrier access settlement. Other costs also include a reserve for a potential penalty attributable to not meeting certain spend commitments under a circuit discount plan of approximately \$7.7 million during the nine month period ended September 30, 2017.
- (D) Excludes share-based compensation expense included in merger, integration and other costs of \$0.4 million during the three and nine month periods ended September 30, 2017, respectively.

WINDSTREAM HOLDINGS, INC.  
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES  
(In millions)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
<b>Reconciliation of Revenues and Sales under GAAP to Adjusted Revenues and Sales:</b>				
Service revenues under GAAP	\$ 1,472.4	\$ 1,318.9	\$ 4,282.4	\$ 3,990.8
Adjustments:				
EarthLink service revenues	(A) —	241.4	(A) 149.3	746.1
Adjusted service revenues	1,472.4	1,560.3	4,431.7	4,736.9
Product sales under GAAP	25.3	26.0	72.6	87.1
Adjustments:				
EarthLink product sales	(A) —	0.1	(A) 0.2	0.4
Adjusted product sales	25.3	26.1	72.8	87.5
Adjusted revenues and sales	<u>\$ 1,497.7</u>	<u>\$ 1,586.4</u>	<u>\$ 4,504.5</u>	<u>\$ 4,824.4</u>
<b>Reconciliation of Net Loss under GAAP to Adjusted OIBDA:</b>				
Net loss	\$ (101.5)	\$ (66.2)	\$ (280.9)	\$ (296.6)
Adjustments:				
Dividend income on Uniti common stock	(B) —	—	(B) —	(17.6)
Other expense (income), net	(B) 0.1	(0.6)	(B) (0.5)	2.5
Net gain on disposal of investment in Uniti common stock	—	2.1	—	(15.2)
Net (gain) loss on early extinguishment of debt	(B) (5.2)	20.1	(B) (2.0)	18.0
Other-than-temporary impairment loss on investment in Uniti common stock	(B) —	—	(B) —	181.9
Interest expense	(B) 216.4	216.4	(B) 642.6	653.5
Income tax benefit	(B) (66.8)	(42.4)	(B) (163.4)	(84.8)
Operating income under GAAP	(B) 43.0	129.4	(B) 195.8	441.7
Depreciation and amortization	(B) 365.4	321.0	(B) 1,066.3	934.0
Adjustments:				
EarthLink operating income	(C) —	50.4	(C) 30.8	167.5
Merger, integration and other costs	(E) 46.5	2.9	(E) 129.7	10.5
Pension (income) expense	(B) —	(0.3)	(B) (2.5)	1.4
Restructuring charges	(B) 22.8	2.5	(B) 33.7	12.8
Share-based compensation expense	(F) 12.4	9.2	(F) 35.0	31.8
Adjusted OIBDAR	490.1	515.1	1,488.8	1,599.7
Master lease rent payment	(D) (163.3)	(163.3)	(D) (490.1)	(490.2)
Adjusted OIBDA	<u>\$ 326.8</u>	<u>\$ 351.8</u>	<u>\$ 998.7</u>	<u>\$ 1,109.5</u>

See Notes to Reconciliation of Non-GAAP Financial Measures



WINDSTREAM HOLDINGS, INC.  
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(In millions)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
<b>Reconciliation of Net Cash Provided from Operating Activities to Adjusted OIBDA:</b>				
Net Cash Provided From Operating Activities	\$ 271.7	\$ 197.6	\$ 625.4	\$ 622.1
Adjustments:				
Master lease rent payment	(D) (163.3)	(163.3)	(D) (490.1)	(490.2)
Cash dividends received on Uniti common stock	(B) —	—	(B) —	(35.2)
EarthLink operating income	(C) —	50.4	(C) 30.8	167.5
Merger, integration and other costs	(E) 46.5	2.9	(E) 129.7	10.5
Restructuring charges	(B) 22.8	2.5	(B) 33.7	12.8
Other expense (income), net	(B) 0.1	(0.6)	(B) (0.5)	2.5
Net (gain) loss on early extinguishment of debt	(B) (5.2)	20.1	(B) (2.0)	18.0
Interest expense	(B) 216.4	216.4	(B) 642.6	653.5
Income tax benefit, net of deferred income taxes	(18.8)	(2.7)	(18.1)	(4.8)
Provision for doubtful accounts	(G) (13.8)	(12.6)	(G) (33.5)	(33.1)
Noncash portion of net (gain) loss on early extinguishment of debt	(G) 5.1	6.8	(G) 20.2	51.9
Amortization of unrealized losses on de-designated interest rate swaps	(G) (1.4)	(0.9)	(G) (4.2)	(3.1)
Plan curtailment	(G) —	—	(G) —	5.5
Other noncash adjustments, net	(I) (6.6)	(6.7)	(I) (23.9)	17.9
Changes in operating assets and liabilities, net	(G) (26.8)	41.9	(G) 88.6	113.7
Adjusted OIBDA	<u>\$ 326.7</u>	<u>\$ 351.8</u>	<u>\$ 998.7</u>	<u>\$ 1,109.5</u>

**Reconciliation of Net Cash Provided from Operating Activities to Adjusted Free Cash Flow:**

Net Cash Provided From Operating Activities	\$ 271.7	\$ 625.4
Adjustments:		
Cash paid for interest on long-term debt obligations	(59.2)	(233.7)
Cash paid for income taxes	(0.2)	(1.8)
Capital expenditures	(216.4)	(724.2)
Project Excel capital expenditures	(H) —	(H) 49.9
Post-merger integration capital expenditures	11.2	22.1
EarthLink capital expenditures pre-merger	—	(15.2)
EarthLink operating income	(C) —	(C) 30.8
Master lease rent payment	(D) (163.3)	(D) (490.1)
Merger, integration and other costs	(E) 46.5	(E) 129.7
Restructuring charges	(B) 22.8	(B) 33.7
Other expense (income), net	(B) 0.1	(B) (0.5)
Net loss on early extinguishment of debt	(B) (5.2)	(B) (2.0)
Interest expense	(B) 216.4	(B) 642.6
Income tax benefit, net of deferred income taxes	(18.8)	(18.1)
Provision for doubtful accounts	(G) (13.8)	(G) (33.5)
Noncash portion of net (gain) loss on early extinguishment of debt	(G) 5.1	(G) 20.2
Amortization of unrealized losses on de-designated interest rate swaps	(G) (1.3)	(G) (4.2)
Other noncash adjustments, net	(I) (6.6)	(I) (23.9)
Changes in operating assets and liabilities, net	(G) (26.8)	(G) 88.6
Adjusted Free Cash Flow	<u>\$ 62.2</u>	<u>\$ 95.8</u>

See Notes to Reconciliation of Non-GAAP Financial Measures

Windstream Holdings, Inc. ("Windstream", "we", "us", "our") has presented in this package unaudited adjusted results, which includes the results of operations of EarthLink Holdings Corp. ("EarthLink") as if the merger with EarthLink had been completed as of January 1, 2016. The adjusted results are based upon the combined historical financial information of Windstream and EarthLink for all periods presented. Operating results of Broadview Networks Holdings, Inc. ("Broadview") are included beginning on July 28, 2017, the date of acquisition. The adjusted results exclude pension costs, restructuring charges, share-based compensation expense, and merger, integration and certain other costs. We have made certain reclassifications to the historical financial information of EarthLink to conform to our presentation. We have presented certain measures of our operating performance, on an adjusted basis, that reflects the impact of the annual cash rent payment due under the master lease agreement with Uniti Group, Inc. ("Uniti"), formerly Communications Sales & Leasing, Inc.

Our purpose for these adjustments is to improve the comparability of results of operations for all periods presented in order to focus on the true earnings capacity of our core business operations and our ability to generate cash flow. We use adjusted results, including adjusted OIBDA, adjusted OIBDAR, adjusted free cash flow and adjusted capital expenditures as key measures of the operational performance of our business. Our management, including the chief operating decision-maker, consistently uses these measures for internal reporting and the evaluation of business objectives, opportunities and performance.

- (A) Represents EarthLink revenues and sales prior to the merger date of February 27, 2017.
- (B) Represents applicable amount as reported under GAAP - See Unaudited Consolidated Statements of Operations.
- (C) Represents EarthLink operating results for periods prior to the merger date of February 27, 2017. These amounts exclude EarthLink's historical depreciation and amortization, restructuring, merger and integration costs and share-based compensation.
- (D) Represents the impact of the annual cash rent payment due under the master lease agreement with Uniti.
- (E) In addition to amounts reported in the Unaudited Consolidated Statement of Operations, other costs for the three and nine month periods ended September 30, 2017, primarily include incremental expenses of \$2.9 million related to Hurricanes Harvey and Irma and \$8.3 million of costs incurred in connection with a carrier access settlement. Other costs also include a reserve for a potential penalty attributable to not meeting certain spend commitments under a circuit discount plan of approximately \$7.7 million during the nine month period ended September 30, 2017.
- (F) The three and nine month periods ended September 30, 2017 excludes \$0.4 million and \$10.2 million, respectively, of share-based compensation expense included in merger, integration and other costs.
- (G) Represents applicable amount reported under GAAP - See Unaudited Consolidated Statements of Cash Flows.
- (H) Represents capital expenditures related to Project Excel, a capital program funded entirely using a portion of the proceeds from the sale of the data center business completed in December 2015.
- (I) Consists of non-cash amortization of debt issuance costs, debt discounts and premiums, accretion expense related to asset retirement obligations, ineffectiveness on interest rate swaps, gains on the sale of property, and other non-cash miscellaneous income and expenses.