

WINDSTREAM CORPORATION  
UNAUDITED CONSOLIDATED STATEMENTS OF INCOME  
(In millions, except per share amounts)

	THREE MONTHS ENDED				TWELVE MONTHS ENDED			
	December 31, 2010	December 31, 2009	Increase (Decrease) Amount	%	December 31, 2010	December 31, 2009	Increase (Decrease) Amount	%
<b>UNDER GAAP:</b>								
Revenues and sales:								
Service revenues	\$ 957.5	\$ 732.6	\$ 224.9	31	\$ 3,622.9	\$ 2,872.8	\$ 750.1	26
Product sales	23.5	21.8	1.7	8	89.1	123.8	(34.7)	(28)
Total revenues and sales	<u>981.0</u>	<u>754.4</u>	<u>226.6</u>	30	<u>3,712.0</u>	<u>2,996.6</u>	<u>715.4</u>	24
Costs and expenses:								
Cost of services	352.0	254.8	97.2	38	1,329.8	1,014.5	315.3	31
Cost of products sold	18.0	17.6	0.4	2	74.9	107.5	(32.6)	(30)
Selling, general, administrative and other	128.5	87.1	41.4	48	498.4	348.3	150.1	43
Depreciation and amortization	190.6	138.7	51.9	37	693.6	537.8	155.8	29
Restructuring charges	7.0	1.8	5.2	289	7.7	9.3	(1.6)	(17)
Merger and integration costs	25.8	19.9	5.9	30	77.3	22.3	55.0	247
Total costs and expenses	<u>721.9</u>	<u>519.9</u>	<u>202.0</u>	39	<u>2,681.7</u>	<u>2,039.7</u>	<u>642.0</u>	31
Operating income	259.1	234.5	24.6	10	1,030.3	956.9	73.4	8
Other income (expense), net	0.7	(0.3)	1.0	333	(3.5)	(1.1)	2.4	218
Interest expense	<u>(142.8)</u>	<u>(115.2)</u>	<u>(27.6)</u>	(24)	<u>(521.7)</u>	<u>(410.2)</u>	<u>111.5</u>	27
Income before income taxes	117.0	119.0	(2.0)	(2)	505.1	545.6	(40.5)	(7)
Income taxes	44.6	43.5	1.1	3	194.4	211.1	(16.7)	(8)
Net income	<u>\$ 72.4</u>	<u>\$ 75.5</u>	<u>\$ (3.1)</u>	(4)	<u>\$ 310.7</u>	<u>\$ 334.5</u>	<u>\$ (23.8)</u>	(7)
Weighted average common shares	485.3	430.0	55.3	13	468.0	432.9	35.1	8
Common stock outstanding					504.3	436.8		
Basic and diluted earnings per share:								
Net income	\$0.15	\$0.17	\$(0.02)	(12)	\$0.66	\$0.76	\$(0.10)	(13)
<b>PRO FORMA RESULTS OF OPERATIONS (A):</b>								
Revenues and sales	\$ 1,030.2	\$ 1,053.4	\$ (23.2)	(2)	\$ 4,138.9	\$ 4,231.4	\$ (92.5)	(2)
OIBDA (B)	\$ 495.8	\$ 494.6	\$ 1.2	-	\$ 1,975.2	\$ 1,940.8	\$ 34.4	2
Adjusted OIBDA (C)	\$ 523.0	\$ 526.0	\$ (3.0)	(1)	\$ 2,064.1	\$ 2,068.6	\$ (4.5)	-

(A) Pro forma results adjusts results of operations under GAAP to include the acquisitions of D&E Communications, Inc. ("D&E"), Lexcom Inc. ("Lexcom"), NuVox Inc. ("NuVox"), Iowa Telecommunications Services, Inc. ("Iowa Telecom"), Hosted Solutions Acquisition, LLC ("Hosted Solutions") and Q-Comm Corporation ("Q-Comm"), and to exclude the results of the disposed out-of-territory product distribution operations and all merger and integration costs related to strategic transactions. Q-Comm results of operations only include those entities acquired from Q-Comm. For further details on these adjustments, see the Notes to Unaudited Reconciliation of Revenues and Sales, Operating Income and Capital Expenditures Under GAAP to Pro Forma Revenues and Sales, Pro Forma Adjusted OIBDA and Pro Forma Capital Expenditures.

(B) OIBDA is operating income before depreciation and amortization.

(C) Adjusted OIBDA adjusts OIBDA for the impact of restructuring charges, pension expense and stock-based compensation. For further details on these adjustments, see the Notes to Unaudited Reconciliation of Revenues and Sales, Operating Income and Capital Expenditures Under GAAP to Pro Forma Revenues and Sales, Pro Forma Adjusted OIBDA and Pro Forma Capital Expenditures.

WINDSTREAM CORPORATION  
 UNAUDITED SUPPLEMENTAL OPERATING INFORMATION  
 (Units in thousands, dollars in millions)

	THREE MONTHS ENDED				TWELVE MONTHS ENDED			
	December 31, 2010	December 31, 2009	Increase (Decrease) Amount	%	December 31, 2010	December 31, 2009	Increase (Decrease) Amount	%
<b>UNDER GAAP:</b>								
Voice lines	3,045.8	2,915.6	130.2	4				
Net voice line additions (losses):								
Internal	(40.9)	(33.1)	7.8	24	(130.6)	(141.7)	(11.1)	(8)
Acquired	21.2	166.4	(145.2)	(87)	260.8	166.4	94.4	57
Net voice line additions (losses)	(19.7)	133.3	(153.0)	(115)	130.2	24.7	105.5	427
High-speed Internet customers	1,302.9	1,128.0	174.9	16				
Advanced data and integrated solutions	173.6	40.9	132.7	324				
Total data and integrated solutions	1,476.5	1,168.9	307.6	26				
Net high-speed Internet additions:								
Internal	12.1	27.4	(15.3)	(56)	78.3	99.0	(20.7)	(21)
Acquired	0.3	50.2	(49.9)	(99)	96.6	50.2	46.4	92
Net high-speed Internet additions	12.4	77.6	(65.2)	(84)	174.9	149.2	25.7	17
Net advanced data and integrated solution additions (losses):								
Internal	6.7	(0.7)	7.4		6.6	1.6	5.0	
Acquired	19.5	0.9	18.6		126.1	0.9	125.2	
Net advanced data and integrated solution additions (losses)	26.2	0.2	26.0		132.7	2.5	130.2	
Special access circuits	97.9	81.3	16.6	20				
Access lines (A)	3,317.3	3,037.8	279.5	9				
Digital television customers	433.5	375.2	58.3	16				
Total connections	5,053.7	4,541.0	512.7	11				
Capital expenditures	\$ 142.5	\$ 91.3	\$ 51.2	56	\$ 415.2	\$ 298.1	\$ 117.1	39
<b>FROM PRO FORMA RESULTS (B):</b>								
Voice lines	3,045.8	3,181.9	(136.1)	(4)				
Net voice line losses	(41.2)	(37.6)	3.6	10	(136.1)	(163.7)	(27.6)	(17)
High-speed Internet customers	1,302.9	1,223.9	79.0	6				
Advanced data and integrated solutions	173.6	164.3	9.3	6				
Total data and integrated solutions	1,476.5	1,388.2	88.3	6				
Net high-speed Internet additions	12.2	28.2	(16.0)	(57)	79.0	107.0	(28.0)	(26)
Net advanced data and integrated solution additions	4.2	1.3	2.9	223	9.3	4.1	5.2	127
Special access circuits	97.9	93.4	4.5	5				
Access lines (A)	3,317.3	3,439.6	(122.3)	(4)				
Digital television customers	433.5	402.0	31.5	8				
Total connections	5,053.7	5,065.5	(11.8)	-				
Capital expenditures	\$ 159.1	\$ 133.1	\$ 26.0	20	\$ 490.0	\$ 487.4	\$ 2.6	1

(A) Access lines include voice lines, special access circuits and advanced data and integrated solutions.

(B) Pro forma results adjusts results of operations under GAAP to include the acquisitions of D&E, Lexcom, NuVox, Iowa Telecom, Hosted Solutions and Q-Comm, and to exclude the results of the disposed out-of-territory product distribution operations, and all merger and integration costs related to strategic transactions. Q-Comm results of operations only include those entities acquired from Q-Comm. For further details on these adjustments, see the Notes to Unaudited Reconciliation of Revenues and Sales, Operating Income and Capital Expenditures Under GAAP to Pro Forma Revenues and Sales, Pro Forma Adjusted OIBDA and Pro Forma Capital Expenditures.

WINDSTREAM CORPORATION  
 UNAUDITED CONSOLIDATED BALANCE SHEETS UNDER GAAP  
 (In millions)

ASSETS

	December 31, 2010	December 31, 2009
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 42.3	\$ 1,062.9
Accounts receivable (less allowance for doubtful accounts of \$27.8 and \$18.5, respectively)	373.9	291.7
Inventories	52.5	26.1
Deferred income taxes	44.8	21.7
Prepaid income taxes	62.9	16.3
Prepaid expenses and other	60.7	37.3
Assets held for sale	50.6	-
<b>Total current assets</b>	<b>687.7</b>	<b>1,456.0</b>
Goodwill	3,704.0	2,344.4
Other intangibles, net	2,038.5	1,253.3
Net property, plant and equipment	4,772.7	3,992.6
Other assets	150.8	99.1
<b>TOTAL ASSETS</b>	<b>\$ 11,353.7</b>	<b>\$ 9,145.4</b>

LIABILITIES AND SHAREHOLDERS' EQUITY

	December 31, 2010	December 31, 2009
<b>CURRENT LIABILITIES:</b>		
Current maturities of long-term debt	\$ 139.2	\$ 23.8
Current portion of interest rate swaps	35.4	45.8
Accounts payable	151.3	120.7
Advance payments and customer deposits	145.8	95.2
Accrued dividends	126.5	109.2
Accrued taxes	81.2	60.6
Accrued interest	173.9	156.0
Other current liabilities	132.2	98.0
<b>Total current liabilities</b>	<b>985.5</b>	<b>709.3</b>
Long-term debt	7,186.6	6,271.4
Deferred income taxes	1,767.6	1,372.0
Other liabilities	583.4	532.0
<b>Total liabilities</b>	<b>10,523.1</b>	<b>8,884.7</b>
<b>SHAREHOLDERS' EQUITY:</b>		
Common stock	0.1	-
Additional paid-in capital	833.3	83.6
Accumulated other comprehensive loss	(216.9)	(208.3)
Retained earnings	214.1	385.4
<b>Total shareholders' equity</b>	<b>830.6</b>	<b>260.7</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 11,353.7</b>	<b>\$ 9,145.4</b>

WINDSTREAM CORPORATION  
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS UNDER GAAP  
(In millions)

	THREE MONTHS ENDED		TWELVE MONTHS ENDED	
	December 31, 2010	December 31, 2009	December 31, 2010	December 31, 2009
<b>Cash Provided from Operations:</b>				
Net income	\$ 72.4	\$ 75.5	\$ 310.7	\$ 334.5
Adjustments to reconcile net income to net cash provided from operations:				
Depreciation and amortization	190.6	138.7	693.6	537.8
Provision for doubtful accounts	14.9	11.6	48.9	44.0
Stock-based compensation expense	4.8	3.1	17.0	17.4
Pension expense	15.4	23.0	61.9	91.8
Deferred taxes	60.6	4.4	120.4	96.8
Other, net	6.1	3.1	16.6	11.3
Pension contribution	(0.7)	(0.8)	(41.7)	(3.3)
Changes in operating assets and liabilities, net:				
Accounts receivable	(14.7)	7.1	(42.8)	(3.4)
Prepaid income taxes	(12.2)	-	(46.6)	(16.3)
Prepaid and other expenses	8.3	3.0	4.7	(1.6)
Accounts payable	16.8	15.3	(18.1)	(1.7)
Accrued interest	66.1	78.8	26.6	4.4
Accrued taxes	(6.0)	17.5	(10.1)	12.6
Other liabilities	(2.9)	(1.2)	(28.9)	(11.8)
Other, net	(36.5)	0.3	(17.7)	8.3
Net cash provided from operations	<u>383.0</u>	<u>379.4</u>	<u>1,094.5</u>	<u>1,120.8</u>
<b>Cash Flows from Investing Activities:</b>				
Additions to property, plant and equipment	(142.5)	(91.3)	(415.2)	(298.1)
Acquisition of D&E, net of cash acquired	-	(56.6)	-	(56.6)
Acquisition of Lexcom, net of cash acquired	-	(138.7)	-	(138.7)
Acquisition of NuVox, net of cash acquired	-	-	(198.4)	-
Acquisition of Iowa Telecom, net of cash acquired	-	-	(253.6)	-
Acquisition of Hosted Solutions, net of cash acquired	(312.8)	-	(312.8)	-
Acquisition of Q-Comm, net of cash acquired	(279.1)	-	(279.1)	-
Other, net	(1.2)	0.3	1.6	0.6
Net cash used in investing activities	<u>(735.6)</u>	<u>(286.3)</u>	<u>(1,457.5)</u>	<u>(492.8)</u>
<b>Cash Flows from Financing Activities:</b>				
Dividends paid on common shares	(120.8)	(108.8)	(464.6)	(437.4)
Stock repurchase	-	(77.8)	-	(121.3)
Repayment of debt	(379.8)	(195.9)	(1,715.0)	(356.6)
Proceeds of debt issuance, net of discount	750.0	1,083.6	1,562.0	1,083.6
Debt issuance costs	(10.2)	(33.8)	(21.8)	(33.8)
Other, net	0.5	12.5	(18.2)	3.8
Net cash (used in) provided from financing activities	<u>239.7</u>	<u>679.8</u>	<u>(657.6)</u>	<u>138.3</u>
(Decrease) increase in cash and cash equivalents	(112.9)	772.9	(1,020.6)	766.3
<b>Cash and Cash Equivalents:</b>				
Beginning of period	155.2	290.0	1,062.9	296.6
End of period	<u>\$ 42.3</u>	<u>\$ 1,062.9</u>	<u>\$ 42.3</u>	<u>\$ 1,062.9</u>

## WINDSTREAM CORPORATION

UNAUDITED RECONCILIATION OF REVENUES AND SALES, OPERATING INCOME AND CAPITAL EXPENDITURES UNDER GAAP TO PRO FORMA (A)  
REVENUES AND SALES, PRO FORMA ADJUSTED OIBDA AND PRO FORMA CAPITAL EXPENDITURES (NON-GAAP)

(In millions)

	THREE MONTHS ENDED		TWELVE MONTHS ENDED	
	December 31, 2010	December 31, 2009	December 31, 2010	December 31, 2009
Revenues and sales under GAAP	\$ 981.0	\$ 754.4	\$ 3,712.0	\$ 2,996.6
Pro forma adjustments:				
D&E revenues and sales prior to acquisition	(B) -	16.1	-	123.3
Lexcom revenues and sales prior to acquisition	(B) -	7.3	-	39.8
Out-of-territory product distribution operations revenues and sales	(C) -	-	-	(38.5)
NuVox revenues and sales prior to acquisition	(B) -	140.7	57.3	564.8
Iowa Telecom revenues and sales prior to acquisition	(B) -	65.9	109.2	270.7
Hosted Solutions revenues and sales prior to acquisition	(B) 9.1	12.6	48.3	49.0
Q-Comm revenues and sales prior to acquisition	(B) 40.5	56.8	213.7	227.7
Elimination of Windstream revenues from Q-Comm prior to acquisition	(D) (0.4)	(0.4)	(1.6)	(2.0)
Pro forma revenues and sales	\$ 1,030.2	\$ 1,053.4	\$ 4,138.9	\$ 4,231.4
Operating income from continuing operations under GAAP	\$ 259.1	\$ 234.5	\$ 1,030.3	\$ 956.9
Pro forma adjustments:				
D&E pre-acquisition operating income, excluding M&I costs	(B) -	4.0	-	23.2
D&E intangible asset impairment	(E) -	-	-	5.5
D&E intangible asset amortization adjustment	(F) -	(0.6)	-	(3.5)
Lexcom pre-acquisition operating income, excluding M&I costs	(B) -	2.6	-	13.7
Lexcom intangible asset amortization adjustment	(F) -	(0.3)	-	(1.5)
Operating income from disposed out-of-territory product distribution operations	(C) -	-	-	(0.9)
NuVox pre-acquisition operating income, excluding M&I costs	(B) -	13.3	4.1	35.8
NuVox intangible asset amortization adjustment	(F) -	(3.9)	(1.5)	(14.7)
Iowa Telecom pre-acquisition operating income, excluding M&I costs	(B) -	14.0	23.9	59.0
Iowa Telecom intangible asset amortization adjustment	(F) -	(6.8)	(11.2)	(28.4)
Hosted Solutions pre-acquisition operating income, excluding M&I costs	(B) 2.2	2.8	10.9	10.1
Hosted Solutions intangible asset amortization adjustment	(F) (1.3)	(2.3)	(9.0)	(10.0)
Q-Comm pre-acquisition operating income, excluding M&I costs	(B) 8.8	11.7	50.1	49.5
Q-Comm intangible asset amortization adjustment	(F) (6.3)	(10.4)	(39.1)	(43.4)
M&I costs	(G) 25.8	19.9	77.3	22.3
Pro forma operating income	288.3	278.5	1,135.8	1,073.6
Depreciation and amortization expense	(G) 190.6	138.7	693.6	537.8
D&E pre-acquisition depreciation and amortization expense	(H) -	3.4	-	28.4
Lexcom pre-acquisition depreciation and amortization expense	(H) -	1.9	-	9.4
NuVox pre-acquisition depreciation and amortization expense	(H) -	22.3	9.5	92.6
Iowa Telecom pre-acquisition depreciation and amortization expense	(H) -	23.8	39.1	94.8
Hosted Solutions pre-acquisition depreciation and amortization expense	(H) 3.4	5.9	21.1	22.7
Q-Comm pre-acquisition depreciation and amortization expense	(H) 13.5	20.1	76.1	81.5
Pro forma OIBDA	495.8	494.6	1,975.2	1,940.8
Other adjustments:				
Pension expense	(G) 15.4	23.7	61.9	91.8
Pension expense of D&E prior to acquisition	(B) -	0.1	-	0.1
Pension expense of Iowa Telecom prior to acquisition	(B) -	0.1	0.2	0.6
Restructuring charges	(G) 7.0	1.8	7.7	9.1
Stock-based compensation	(G) 5.0	3.1	17.0	17.4
Stock-based compensation of D&E prior to acquisition	(B) -	0.5	-	1.0
Stock-based compensation of NuVox prior to acquisition	(B) -	1.0	0.1	2.3
Stock-based compensation of Iowa Telecom prior to acquisition	(B) -	0.9	1.8	4.8
Stock-based compensation of Hosted Solutions prior to acquisition	(B) (0.2)	0.2	0.2	0.7
Pro forma adjusted OIBDA	\$ 523.0	\$ 526.0	\$ 2,064.1	\$ 2,068.6

WINDSTREAM CORPORATION

UNAUDITED RECONCILIATION OF REVENUES AND SALES, OPERATING INCOME AND CAPITAL EXPENDITURES UNDER GAAP TO PRO FORMA (A)

REVENUES AND SALES, PRO FORMA ADJUSTED OIBDA AND PRO FORMA CAPITAL EXPENDITURES (NON-GAAP)

(In millions)

	THREE MONTHS ENDED		TWELVE MONTHS ENDED	
	December 31, 2010	December 31, 2009	December 31, 2010	December 31, 2009
Capital expenditures under GAAP	\$ 142.5	\$ 91.3	\$ 415.2	\$ 298.1
Pro forma adjustments:				
D&E capital expenditures prior to acquisition	(B) -	1.0	-	17.1
Lexcom capital expenditures prior to acquisition	(B) -	0.4	-	3.0
NuVox capital expenditures prior to acquisition	(B) -	13.3	3.8	67.9
Iowa Telecom capital expenditures prior to acquisition	(B) -	8.0	8.4	25.7
Hosted Solutions capital expenditures prior to acquisition	(B) 5.1	5.6	9.4	17.5
Q-Comm capital expenditures prior to acquisition	(B) 11.5	13.5	53.2	58.1
Pro forma capital expenditures	<u>\$ 159.1</u>	<u>\$ 133.1</u>	<u>\$ 490.0</u>	<u>\$ 487.4</u>

WINDSTREAM CORPORATION

NOTES TO UNAUDITED RECONCILIATION OF REVENUES AND SALES, OPERATING INCOME AND CAPITAL EXPENDITURES UNDER GAAP TO PRO FORMA REVENUES AND SALES, PRO FORMA ADJUSTED OIBDA AND PRO FORMA CAPITAL EXPENDITURES

Windstream Corporation has entered into various transactions that may cause results reported under Generally Accepted Accounting Principles in the United States ("GAAP") to be not necessarily indicative of future results.

Completed Acquisitions:

- On December 2, 2010, Windstream completed the acquisition of Q-Comm Corporation ("Q-Comm"). The Q-Comm acquisition provided the Company with increased scale and business revenues, as well as the opportunity for operating synergies with contiguous Windstream markets.
- On December 1, 2010, Windstream completed the acquisition of Hosted Solutions Acquisition, LLC ("Hosted Solutions"). The Hosted Solutions acquisition provided Windstream with five state-of-the-art data centers in Raleigh, N.C., Charlotte, N.C., and Boston, MA which serve more than 600 customers. Windstream now operates a total of 12 data centers across the country.
- On June 1, 2010, the Company completed the acquisition of Iowa Telecommunications Services, Inc. ("Iowa Telecom"). The Iowa Telecom acquisition added approximately 208,000 incumbent local exchange carrier access lines, 39,000 competitive local exchange carrier access lines, 96,000 high-speed Internet customers and 25,000 digital television customers in Iowa and Minnesota.
- On February 8, 2010, Windstream completed the acquisition of NuVox, Inc. ("NuVox"). The NuVox acquisition added approximately 104,000 data and integrated solution connections in complementary markets in 16 states.
- On December 1, 2009, Windstream completed the acquisition of Lexcom, Inc. ("Lexcom"). The Lexcom acquisition added approximately 22,000 access lines, 9,000 high-speed Internet customers and 12,000 digital television customers in North Carolina.
- On November 10, 2009, Windstream completed the acquisition of D&E Communications, Inc. ("D&E"). The D&E acquisition added approximately 145,000 access lines, 45,000 high-speed Internet customers and 9,000 digital television customers in central Pennsylvania.

Dispositions:

- On August 21, 2009, Windstream completed the sale of its out-of-territory product distribution operations to Walker and Associates of North Carolina, Inc. ("Walker") for approximately \$5.3 million in total consideration. These operations were not central to the Company's strategic goals in its core communications business.

As disclosed in the Windstream Form 8-K furnished on February 18, 2011, the Company has presented in this earnings release unaudited pro forma results, which includes results from D&E, Lexcom, NuVox, Iowa Telecom, Hosted Solutions and Q-Comm for periods prior to the acquisitions and excludes results from the out-of-territory product distribution operations prior to the disposition and all merger and integration ("M&I") costs resulting from the completed transactions discussed above. In addition to pro forma adjustments, the Company presented certain measures of its operating performance, excluding the impact of restructuring charges, pension and stock-based compensation.

Windstream's purpose for including the results of acquired businesses and for excluding non-recurring items, the results of disposed operations, restructuring charges, pension and stock-based compensation is to improve the comparability of results of operations for the three and twelve month periods ended December 31, 2010, to the results of operations for the same periods of 2009 in order to focus on the true earnings capacity associated with providing telecommunication services. Additionally, management believes that presenting current business measures assists investors by providing more meaningful comparisons of results from current and prior periods, and by providing information that is a better reflection of the core earnings capacity of the businesses. The Company uses pro forma results, including pro forma revenues and sales, pro forma OIBDA, pro forma adjusted OIBDA and proforma capital expenditures as key measures of its operational performance. Windstream management, including the chief operating decision-maker, consistently use these measures for internal reporting and the evaluation of business objectives, opportunities and performance.

Windstream claims the protection of the safe-harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to uncertainties that could cause actual future events and results to differ materially from those expressed in the forward-looking statements. These forward-looking statements are based on estimates, projections, beliefs and assumptions that Windstream believes are reasonable but are not guarantees of future events and results. Actual future events and results of Windstream may differ materially from those expressed in these forward-looking statements as a result of a number of important factors. Factors that could cause actual results to differ materially from those contemplated above include, among others: further adverse changes in economic conditions in the markets served by Windstream; the extent, timing and overall effects of competition in the communications business; continued voice line loss; the impact of new, emerging or competing technologies; the adoption of intercarrier compensation and/or universal service reforms by the Federal Communications Commission or Congress that results in a significant loss of revenue to Windstream; the risks associated with the integration of acquired businesses or the ability to realize anticipated synergies, cost savings and growth opportunities; for Windstream's competitive local exchange carrier operations, adverse effects on the availability, quality of service and price of facilities and services provided by other incumbent local exchange carriers on which Windstream's competitive local exchange carrier services depend; the availability and cost of financing in the corporate debt markets; the potential for adverse changes in the ratings given to Windstream's debt securities by nationally accredited ratings organizations; the effects of federal and state legislation, rules and regulations governing the communications industry; material changes in the communications industry generally that could adversely affect vendor relationships with equipment and network suppliers and customer relationships with wholesale customers; unfavorable results of litigation; unfavorable rulings by state public service commissions in proceedings regarding universal service funds, inter-carrier compensation or other matters that could reduce revenues or increase expenses; the effects of work stoppages; the impact of equipment failure, natural disasters or terrorist acts; earnings on pension plan investments significantly below our expected long term rate of return for plan assets; changes in federal, state and local tax laws and rates; and those additional factors under the caption "Risk Factors" in Windstream's Form 10-K for the year ended December 31, 2010. In addition to these factors, actual future performance, outcomes and results may differ materially because of more general factors including, among others, general industry and market conditions and growth rates, economic conditions, and governmental and public policy changes. Windstream undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The foregoing review of factors that could cause Windstream's actual results to differ materially from those contemplated in the forward-looking statements should be considered in connection with information regarding risks and uncertainties that may affect Windstream's future results included in Windstream's filings with the Securities and Exchange Commission at [www.sec.gov](http://www.sec.gov).

- (A) Pro forma results adjusts results of operations under GAAP to include the acquisitions of D&E, Lexcom, NuVox, Iowa Telecom, Hosted Solutions and Q-Comm, and to exclude the results of the
- (B) To reflect the pre-acquisition operating results of D&E, Lexcom, NuVox, Iowa Telecom, Hosted Solutions and Q-Comm, adjusted to exclude M&I costs.
- (C) To reflect the Company's disposition of the out-of-territory product distribution operations.
- (D) To reflect the pre-acquisition elimination of Windstream revenues from entities acquired from Q-Comm.
- (E) To remove the effects of an intangible asset impairment recognized by D&E during the pre-acquisition period.
- (F) To reflect intangible asset amortization of D&E, Lexcom, NuVox, Iowa Telecom, Hosted Solutions and Q-Comm, as if the acquisitions had been consummated at the beginning of the periods presented.
- (G) Represents applicable expense as reported under GAAP.
- (H) Represents depreciation and amortization of D&E, Lexcom, NuVox, Iowa Telecom, Hosted Solutions and Q-Comm, as adjusted in note (F).