

Windstream Holdings, Inc. ("Windstream", "we", "us", "our") has presented in this package unaudited adjusted results, which includes the results of operations of EarthLink Holdings Corp. ("EarthLink") as if the merger with EarthLink had been completed as of January 1, 2017. The adjusted results are based upon the combined historical financial information of Windstream and EarthLink for all periods presented. Operating results of Broadview Networks Holdings, Inc. ("Broadview") and MASS Communications ("MASS") and American Telephone Company ("ATC") are included beginning on July 28, 2017, March 27, 2018 and August 31, 2018, respectively, the dates of acquisition. The adjusted results exclude goodwill impairment, pension expense, share-based compensation expense, restructuring charges, and merger, integration and certain other costs. We have made certain reclassifications to the historical financial information of EarthLink to conform to our presentation. We have presented certain measures of our operating performance, on an adjusted basis, that reflects the impact of the annual cash rent payment due under the master lease agreement with Uniti Group, Inc. ("Uniti").

The adjusted results are presented for informational purposes only and are not intended to represent nor necessarily be indicative of what the combined company's results of operations would have been had the merger been completed on January 1, 2016. The unaudited adjusted results do not reflect any incremental costs incurred in integrating the two companies or any cost savings from operating efficiencies, synergies or other restructurings that could result from the merger. We use adjusted OIBDA, adjusted OIBDAR, adjusted free cash flow, and adjusted capital expenditures as key measures of the operational performance of our business. Our management, including the chief operating decision-maker, consistently uses these measures for internal reporting and the evaluation of business objectives, opportunities and performance, and the determination of management compensation. Adjusted OIBDAR is also used by rating agencies and lenders to evaluate our operating performance and credit worthiness. Management believes that adjusted free cash flow provides investors with useful information about the ability of our core operations to generate cash flow. We have also presented the non-GAAP financial measure operational free cash flow which is calculated as net cash flow provided by operating activities less capital expenditures and principal payments under our long term lease obligation with Uniti. Because capital spending is necessary to maintain our operational capabilities, we believe that capital expenditures represents a recurring and necessary use of cash. As such, we believe investors should consider our capital spending and principal payments due under our long-term lease obligation with Uniti when evaluating the amount of cash provided by our operating activities. We view operational free cash flow as one measure of the amount of cash available for discretionary investments or debt reduction.

We claim the protection of the safe-harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to uncertainties that could cause actual future events and results to differ materially from those expressed in the forward-looking statements. Forward-looking statements include, but are not limited to, statements regarding the benefits of the mergers with EarthLink and Broadview, including future financial and operating results, projected synergies in operating and capital expenditures and the timing of achieving the synergies, reduction in net leverage, and improvement in our ability to compete; our ability to improve our debt profile and reduce interest costs; our cost reduction activities, including, but not limited to, workforce reductions, network cost optimization including interconnection expenses; our ability to defend claims made by a noteholder that Windstream Services is in alleged default pursuant to a certain indenture governing a series of senior notes; expectations regarding our network investments to improve financial performance and increase market share; expectations regarding revenue trends, sales opportunities, improving margins in, and the directional outlook of, our business segments; stability and growth in adjusted OIBDA; statements regarding our 2018 operational priorities; expected levels of support from universal service funds or other government programs; expected rates of loss of consumer households served or inter-carrier compensation; expected increases in high-speed Internet and business data connections, including increasing availability of higher Internet speeds and services utilizing next generation technology for customers; expectations regarding expanding enhanced services and penetration levels related to Internet speeds to more locations due to network upgrades and expanding our fiber network; expectations regarding sales and trends of strategic products for business customers; our expected ability to fund operations; expected required contributions to our pension plan and our ability to make contributions utilizing our common stock; the completion and benefits from network investments related to the Connect America Fund to fund the deployment of broadband services and capital expenditure amounts related to these investments; anticipated capital expenditures and certain debt maturities from cash flows from operations; and expected effective federal income tax rates and our ability to utilize certain net loss operating carryforwards and the length of time we have to utilize under the 2017 Tax Act. These and other forward-looking statements are based on estimates, projections, beliefs, and assumptions that we believe are reasonable but are not guarantees of future events and results. Actual future events and our results may differ materially from those expressed in these forward-looking statements as a result of a number of important factors. Factors that could cause actual results to differ materially from those contemplated in our forward-looking statements include, among others: the cost savings and expected synergies from the mergers with EarthLink and Broadview may not be fully realized or may take longer to realize than expected; the integration of Windstream and EarthLink and Broadview may not be successful, may cause disruption in relationships with customers, vendors and suppliers and may divert attention of management and key personnel; the impact of the Federal Communications Commission's ("FCC") comprehensive business data services reforms or additional FCC reforms or actions, including actions related to unbundled network elements, that may result in greater capital investments and customer and revenue churn because of possible price increases by our ILEC suppliers for certain services we use to serve customer locations where we do not have facilities; the potential for incumbent carriers to impose monetary penalties for failure to meet specific volume and term commitments under their special access pricing and tariff plans, which Windstream uses to lease last-mile connections to serve its retail business data service customers, without FCC action; the impact of new, emerging or competing technologies and our ability to utilize these technologies to provide services to our customers; the alleged ability of one or more purported noteholders to establish that transactions related to the spin-off of certain assets in 2015 into a publicly-traded real estate investment trust allegedly violated certain covenants in existing indentures governing certain outstanding senior notes allegedly allowing the noteholders to seek to accelerate payment under the indentures; the benefits of our current capital allocation strategy, which may be changed at anytime at the discretion of our board of directors, and certain cost reduction activities may not be fully realized or may take longer to realize than expected, or the implementation of these initiatives may adversely affect our sales and operational activities or otherwise disrupt our business and personnel; the availability and cost of financing in the corporate debt markets; unanticipated increases or other changes in our future cash requirements, whether caused by unanticipated increases in capital expenditures, increases in pension funding requirements, or otherwise; for certain operations where we purchase bandwidth from other carriers, adverse effects on the availability, quality of service, price of facilities and services provided by other carriers on which our services depend; our election to accept state-wide offers under the FCC's Connect America Fund, Phase II, and the impact of such election on our future receipt of federal universal service funds and capital expenditures, and any return of support received pursuant to the program; our ability to make rent payments under the master lease to Uniti, which may be affected by results of operations, changes in our cash requirements, cash tax payment obligations, or overall financial position; further adverse changes in economic conditions in the markets served by us; the extent, timing and overall effects of competition in the communications business; unfavorable rulings by state public service commissions in current and further proceedings regarding universal service funds, inter-carrier compensation or other matters that could reduce revenues or increase expenses; material changes in the communications industry that could adversely affect vendor relationships with equipment and network suppliers and customer relationships with wholesale and enterprise customers; the impact of adverse changes in the ratings given to our debt securities by nationally accredited ratings organizations and the potential for additional adverse changes in the future; earnings on pension plan investments significantly below our expected long term rate of return for plan assets or a significant change in the discount rate or other actuarial assumptions; unfavorable results of litigation, including intellectual property infringement claims, asserted against us; the risks associated with non-compliance by us with regulations or statutes applicable to government programs under which we receive material amounts of end-user revenue and government subsidies, or non-compliance by us, our partners, or our subcontractors with any terms of our government contracts; the effects of federal and state legislation, and rules and regulations, and changes thereto, including changes implemented by administrative agencies, governing the communications industry; continued loss of consumer households served; the impact of equipment failure, natural disasters or terrorist acts; the effects of work stoppages by our employees or employees of other communications companies on whom we rely for service; and those additional factors under the caption "Risk Factors" in our Form 10-K for the year ended December 31, 2017, and in subsequent filings with the Securities and Exchange Commission at www.sec.gov.

In addition to these factors, actual future performance, outcomes and results may differ materially because of more general factors including, among others, general industry and market conditions and growth rates, economic conditions, and governmental and public policy changes. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The foregoing review of factors that could cause our actual results to differ materially from those contemplated in the forward-looking statements should be considered in connection with information regarding risks and uncertainties that may affect our future results included in our other filings with the Securities and Exchange Commission at www.sec.gov.

WINDSTREAM HOLDINGS, INC.
 UNAUDITED ADJUSTED RESULTS OF OPERATIONS (NON-GAAP) (A)
 QUARTERLY SUPPLEMENTAL INFORMATION
 for the quarterly periods in the years 2018 and 2017
 (In millions)

ADJUSTED RESULTS OF OPERATIONS:	2018				2017				
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
Revenues and sales:									
Total service revenues	\$ 4,260.1	\$ 1,400.1	\$ 1,424.6	\$ 1,435.4	\$ 5,909.0	\$ 1,477.3	\$ 1,472.4	\$ 1,465.6	\$ 1,493.7
Product sales	59.2	20.5	19.8	18.9	93.4	20.6	25.3	26.0	21.5
Total revenues and sales	<u>4,319.3</u>	<u>1,420.6</u>	<u>1,444.4</u>	<u>1,454.3</u>	<u>6,002.4</u>	<u>1,497.9</u>	<u>1,497.7</u>	<u>1,491.6</u>	<u>1,515.2</u>
Costs and expenses:									
Cost of services	2,128.7	691.0	712.1	725.6	2,999.9	738.0	762.1	741.8	758.0
Cost of products sold	54.7	19.8	18.1	16.8	93.7	20.7	22.3	29.7	21.0
Selling, general and administrative	633.1	214.1	206.8	212.2	898.3	218.1	223.0	219.6	237.6
Costs and expenses excluding pension and share-based compensation expense	<u>2,816.5</u>	<u>924.9</u>	<u>937.0</u>	<u>954.6</u>	<u>3,991.9</u>	<u>976.8</u>	<u>1,007.4</u>	<u>991.1</u>	<u>1,016.6</u>
Adjusted OIBDAR (B)	1,502.8	495.7	507.4	499.7	2,010.5	521.1	490.3	500.5	498.6
Master lease rent payment	<u>491.5</u>	<u>164.2</u>	<u>163.9</u>	<u>163.4</u>	<u>653.5</u>	<u>163.4</u>	<u>163.3</u>	<u>163.4</u>	<u>163.4</u>
Adjusted OIBDA (C)	<u>\$ 1,011.3</u>	<u>\$ 331.5</u>	<u>\$ 343.5</u>	<u>\$ 336.3</u>	<u>\$ 1,357.0</u>	<u>\$ 357.7</u>	<u>\$ 327.0</u>	<u>\$ 337.1</u>	<u>\$ 335.2</u>
Margins (D):									
Adjusted OIBDAR margin	34.8%	34.9%	35.1%	34.4%	33.5%	34.8%	32.7%	33.6%	32.9%
Adjusted OIBDA margin	23.4%	23.3%	23.8%	23.1%	22.6%	23.9%	21.8%	22.6%	22.1%
CAPITAL EXPENDITURES:									
Capital expenditures under GAAP	\$ 603.2	\$ 196.9	\$ 188.7	\$ 217.6	\$ 908.6	\$ 184.4	\$ 216.4	\$ 264.4	\$ 243.4
EarthLink capital expenditures pre-merger	-	-	-	-	15.2	-	-	-	15.2
Project Excel capital expenditures	-	-	-	-	(49.9)	-	-	(26.3)	(23.6)
Integration capital expenditures	<u>(27.3)</u>	<u>(9.3)</u>	<u>(8.1)</u>	<u>(9.9)</u>	<u>(34.5)</u>	<u>(12.4)</u>	<u>(11.2)</u>	<u>(6.4)</u>	<u>(4.5)</u>
Adjusted capital expenditures (E)	<u>\$ 575.9</u>	<u>\$ 187.6</u>	<u>\$ 180.6</u>	<u>\$ 207.7</u>	<u>\$ 839.4</u>	<u>\$ 172.0</u>	<u>\$ 205.2</u>	<u>\$ 231.7</u>	<u>\$ 230.5</u>

(A) Adjusted results of operations are based upon the combined historical financial information of Windstream and EarthLink for all periods presented. The adjusted results assume the merger was completed on January 1, 2017. Operating results for Broadview, MASS and ATC are included beginning on July 28, 2017, March 27, 2018 and August 31, 2018, respectively, the dates of acquisition.

(B) Adjusted OIBDAR is adjusted OIBDA before the annual cash rent payment due under the master lease agreement with Uniti.

(C) Adjusted OIBDA is operating income before depreciation and amortization, excluding goodwill impairment, pension expense, share-based compensation expense, restructuring charges, merger, integration and certain other costs as further discussed in Note (A) on page 7.

(D) Margins are calculated by dividing the respective profitability measures by total revenues and sales.

(E) Adjusted capital expenditures includes applicable amounts for EarthLink for the periods prior to the merger date of February 27, 2017 and excludes post-merger integration capital expenditures for Broadview and EarthLink and amounts related to Project Excel, a capital program completed in 2017 funded entirely using a portion of the proceeds from the sale of the data center business completed in December 2015.

WINDSTREAM HOLDINGS, INC.
UNAUDITED ADJUSTED RESULTS OF OPERATIONS (NON-GAAP) (A)
QUARTERLY SUPPLEMENTAL INFORMATION
for the quarterly periods in the years 2018 and 2017
(In millions)

REVENUE SUPPLEMENT	2018				2017				
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
Consumer & Small Business:									
High-speed Internet bundles	\$ 761.0	\$ 251.6	\$ 254.3	\$ 255.1	\$ 1,045.8	\$ 256.8	\$ 258.9	\$ 264.0	\$ 266.1
Voice only	91.8	29.7	30.7	31.4	132.4	32.5	32.8	33.5	33.6
Video and miscellaneous	33.8	11.1	11.3	11.4	45.0	11.5	11.3	11.2	11.0
Consumer - ILEC	886.6	292.4	296.3	297.9	1,223.2	300.8	303.0	308.7	310.7
Small business - ILEC	230.0	75.4	76.5	78.1	325.1	79.6	80.7	81.4	83.4
Switched access	21.8	6.7	7.0	8.1	39.5	8.8	9.1	10.6	11.0
CAF Phase II funding	137.4	45.3	46.1	46.0	188.0	46.1	46.5	47.3	48.1
State USF and ARM support	70.8	22.7	23.9	24.2	104.9	24.5	23.6	29.6	27.2
End user surcharges	49.2	16.4	16.1	16.7	63.9	16.1	15.9	16.6	15.3
Consumer & Small Business	1,395.8	458.9	465.9	471.0	1,944.6	475.9	478.8	494.2	495.7
Windstream Enterprise & Wholesale:									
Voice and long distance	716.6	233.6	240.2	242.8	983.0	248.4	246.2	240.4	248.0
Data and integrated services (B)	1,221.5	403.2	410.0	408.3	1,686.1	427.8	427.6	408.6	422.1
Miscellaneous	145.8	49.0	48.3	48.5	182.3	48.2	45.7	43.4	45.0
End user surcharges	95.6	30.7	31.6	33.3	128.7	35.9	31.1	30.8	30.9
Enterprise	2,179.5	716.5	730.1	732.9	2,980.1	760.3	750.6	723.2	746.0
Core wholesale (C)	451.4	150.7	150.4	150.3	636.8	153.7	155.7	162.2	165.2
Resale (D)	60.9	19.5	20.1	21.3	81.8	22.8	21.9	18.4	18.7
Wireless TDM	7.4	2.3	2.4	2.7	15.7	3.0	3.4	4.0	5.3
Switched access	27.2	8.4	9.4	9.4	43.7	10.3	10.2	12.0	11.2
Wholesale	546.9	180.9	182.3	183.7	778.0	189.8	191.2	196.6	200.4
Total Windstream Enterprise & Wholesale	2,726.4	897.4	912.4	916.6	3,758.1	950.1	941.8	919.8	946.4
Consumer CLEC:									
High-speed Internet	69.6	22.0	23.2	24.4	105.2	26.5	26.6	26.0	26.1
Dial-up, email and miscellaneous	67.0	21.7	22.5	22.8	98.3	24.1	24.5	24.9	24.8
End user surcharges	1.3	0.1	0.6	0.6	2.8	0.7	0.7	0.7	0.7
Total Consumer CLEC	137.9	43.8	46.3	47.8	206.3	51.3	51.8	51.6	51.6
Total service revenues	4,260.1	1,400.1	1,424.6	1,435.4	5,909.0	1,477.3	1,472.4	1,465.6	1,493.7
Product sales:									
Consumer - ILEC	19.6	7.5	6.6	5.5	33.8	5.9	8.5	10.7	8.7
Enterprise	38.8	12.6	13.0	13.2	58.7	14.4	16.5	15.2	12.6
Wholesale	0.4	0.2	0.1	0.1	0.3	0.2	0.1	-	-
Consumer CLEC	0.4	0.2	0.1	0.1	0.6	0.1	0.2	0.1	0.2
Total product sales	59.2	20.5	19.8	18.9	93.4	20.6	25.3	26.0	21.5
Total revenues and sales	\$ 4,319.3	\$ 1,420.6	\$ 1,444.4	\$ 1,454.3	\$ 6,002.4	\$ 1,497.9	\$ 1,497.7	\$ 1,491.6	\$ 1,515.2

(A) Adjusted results of operations are based upon the combined historical financial information of Windstream and EarthLink for all periods presented. The adjusted results assume the merger was completed on January 1, 2017. Operating results for Broadview, MASS and ATC are included beginning on July 28, 2017, March 27, 2018 and August 31, 2018, respectively, the dates of acquisition.

(B) Data and integrated service revenues primarily include voice and broadband services delivered over a single Internet connection as well as multi-site networking services.

(C) Core wholesale revenues primarily include revenues from providing special access circuits, fiber connections, data transport and wireless backhaul services.

(D) Revenues represent voice and data services sold to other communications services providers on a resale basis.

WINDSTREAM HOLDINGS, INC.
 UNAUDITED ADJUSTED SEGMENT RESULTS (NON-GAAP) (A)
 QUARTERLY SUPPLEMENTAL INFORMATION
 for the quarterly periods in the years 2018 and 2017
 (In millions)

	2018				2017				
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
Consumer & Small Business									
Revenues and sales:									
Service revenues	\$ 886.6	\$ 292.4	\$ 296.3	\$ 297.9	\$ 1,223.2	\$ 300.8	\$ 303.0	\$ 308.7	\$ 310.7
Product sales	19.6	7.5	6.6	5.5	33.8	5.9	8.5	10.7	8.7
Total Consumer - ILEC	906.2	299.9	302.9	303.4	1,257.0	306.7	311.5	319.4	319.4
Small business - ILEC	230.0	75.4	76.5	78.1	325.1	79.6	80.7	81.4	83.4
Switched access	21.8	6.7	7.0	8.1	39.5	8.8	9.1	10.6	11.0
CAF Phase II funding	137.4	45.3	46.1	46.0	188.0	46.1	46.5	47.3	48.1
State USF and ARM support	70.8	22.7	23.9	24.2	104.9	24.5	23.6	29.6	27.2
End user surcharges	49.2	16.4	16.1	16.7	63.9	16.1	15.9	16.6	15.3
Total revenues and sales	1,415.4	466.4	472.5	476.5	1,978.4	481.8	487.3	504.9	504.4
Costs and expenses	593.8	200.3	198.9	194.6	848.8	199.8	217.7	215.7	215.6
Consumer & Small Business contribution margin	\$ 821.6	\$ 266.1	\$ 273.6	\$ 281.9	\$ 1,129.6	\$ 282.0	\$ 269.6	\$ 289.2	\$ 288.8
Consumer & Small Business contribution margin %	58.0%	57.1%	57.9%	59.2%	57.1%	58.5%	55.3%	57.3%	57.3%
Windstream Enterprise & Wholesale									
Enterprise									
Revenues and sales:									
Service revenues	\$ 2,179.5	\$ 716.5	\$ 730.1	\$ 732.9	\$ 2,980.1	\$ 760.3	\$ 750.6	\$ 723.2	\$ 746.0
Product sales	38.8	12.6	13.0	13.2	58.7	14.4	16.5	15.2	12.6
Total revenues and sales	2,218.3	729.1	743.1	746.1	3,038.8	774.7	767.1	738.4	758.6
Costs and expenses	1,750.4	568.2	581.9	600.3	2,445.9	610.6	619.8	596.7	618.8
Contribution margin	\$ 467.9	\$ 160.9	\$ 161.2	\$ 145.8	\$ 592.9	\$ 164.1	\$ 147.3	\$ 141.7	\$ 139.8
Contribution margin %	21.1%	22.1%	21.7%	19.5%	19.5%	21.2%	19.2%	19.2%	18.4%
Wholesale									
Revenues and sales:									
Service revenues	\$ 546.9	\$ 180.9	\$ 182.3	\$ 183.7	\$ 778.0	\$ 189.8	\$ 191.2	\$ 196.6	\$ 200.4
Product sales	0.4	0.2	0.1	0.1	0.3	0.2	0.1	-	-
Total revenues and sales	547.3	181.1	182.4	183.8	778.3	190.0	191.3	196.6	200.4
Costs and expenses	163.6	54.5	53.6	55.5	238.0	55.5	58.1	61.6	62.8
Contribution margin	\$ 383.7	\$ 126.6	\$ 128.8	\$ 128.3	\$ 540.3	\$ 134.5	\$ 133.2	\$ 135.0	\$ 137.6
Contribution margin %	70.1%	69.9%	70.6%	69.8%	69.4%	70.8%	69.6%	68.7%	68.7%
Total Windstream Enterprise & Wholesale									
Revenues and sales:									
Service revenues	\$ 2,726.4	\$ 897.4	\$ 912.4	\$ 916.6	\$ 3,758.1	\$ 950.1	\$ 941.8	\$ 919.8	\$ 946.4
Product sales	39.2	12.8	13.1	13.3	59.0	14.6	16.6	15.2	12.6
Total revenues and sales	2,765.6	910.2	925.5	929.9	3,817.1	964.7	958.4	935.0	959.0
Costs and expenses	1,914.0	622.7	635.5	655.8	2,683.9	666.1	677.9	658.3	681.6
Total Windstream Enterprise & Wholesale contribution margin	\$ 851.6	\$ 287.5	\$ 290.0	\$ 274.1	\$ 1,133.2	\$ 298.6	\$ 280.5	\$ 276.7	\$ 277.4
Total Windstream Enterprise & Wholesale contribution margin %	30.8%	31.6%	31.3%	29.5%	29.7%	31.0%	29.3%	29.6%	28.9%

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 (In millions)

	2018				2017				
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
Consumer CLEC									
Revenues and sales:									
Service revenues	\$ 137.9	\$ 43.8	\$ 46.3	\$ 47.8	\$ 206.3	\$ 51.3	\$ 51.8	\$ 51.6	\$ 51.6
Product sales	0.4	0.2	0.1	0.1	0.6	0.1	0.2	0.1	0.2
Total revenues and sales	138.3	44.0	46.4	47.9	206.9	51.4	52.0	51.7	51.8
Costs and expenses	59.6	19.1	19.9	20.6	99.9	23.9	27.2	25.7	23.1
Contribution margin	\$ 78.7	\$ 24.9	\$ 26.5	\$ 27.3	\$ 107.0	\$ 27.5	\$ 24.8	\$ 26.0	\$ 28.7
Contribution margin %	56.9%	56.6%	57.1%	57.0%	51.7%	53.5%	47.7%	50.3%	55.4%
Total segment revenues and expenses									
Revenues and sales:									
Service revenues	\$ 4,260.1	\$ 1,400.1	\$ 1,424.6	\$ 1,435.4	\$ 5,909.0	\$ 1,477.3	\$ 1,472.4	\$ 1,465.6	\$ 1,493.7
Product sales	59.2	20.5	19.8	18.9	93.4	20.6	25.3	26.0	21.5
Total segment revenues and sales	4,319.3	1,420.6	1,444.4	1,454.3	6,002.4	1,497.9	1,497.7	1,491.6	1,515.2
Total segment costs and expenses	2,567.4	842.1	854.3	871.0	3,632.6	889.8	922.8	899.7	920.3
Segment contribution margin	\$ 1,751.9	\$ 578.5	\$ 590.1	\$ 583.3	\$ 2,369.8	\$ 608.1	\$ 574.9	\$ 591.9	\$ 594.9
Segment contribution margin %	40.6%	40.7%	40.9%	40.1%	39.5%	40.6%	38.4%	39.7%	39.3%
Consolidated revenues and expenses									
Service revenues	4,260.1	1,400.1	1,424.6	\$ 1,435.4	\$ 5,909.0	\$ 1,477.3	\$ 1,472.4	\$ 1,465.6	\$ 1,493.7
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Consolidated costs and expenses									
Segment costs and expenses	\$ 2,567.4	\$ 842.1	\$ 854.3	\$ 871.0	\$ 3,632.6	\$ 889.8	\$ 922.8	\$ 899.7	\$ 920.3
Shared expenses (B)	249.1	82.8	82.7	83.6	359.3	87.0	84.6	91.4	96.3
Consolidated costs and expenses	\$ 2,816.5	\$ 924.9	\$ 937.0	\$ 954.6	\$ 3,991.9	\$ 976.8	\$ 1,007.4	\$ 991.1	\$ 1,016.6
Consolidated									
Adjusted OIBDAR	\$ 1,502.8	\$ 495.7	\$ 507.4	\$ 499.7	\$ 2,010.5	\$ 521.1	\$ 490.3	\$ 500.5	\$ 498.6
Adjusted OIBDAR margin	34.8%	34.9%	35.1%	34.4%	33.5%	34.8%	32.7%	33.6%	32.9%

- (A) Adjusted results of operations are based upon the combined historical financial information of Windstream and EarthLink adjusted to exclude merger, integration and other costs related to strategic transactions, restructuring charges, pension and share-based compensation expense for all periods presented. The adjusted results assume the merger with EarthLink was completed on January 1, 2017. Operating results for Broadview, MASS and ATC are included beginning on July 28, 2017, March 27, 2018 and August 31, 2018, respectively, the dates of acquisition.
- (B) Shared expenses are not allocated to the segments and primarily consist of accounting and finance, information technology, network management, legal, human resources, and investor relations, that are centrally managed and are not monitored by management at a segment level.

WINDSTREAM HOLDINGS, INC.
 UNAUDITED ADJUSTED OPERATING METRICS (NON-GAAP)
 QUARTERLY SUPPLEMENTAL INFORMATION
 for the quarterly periods in the years 2018 and 2017
 (Units in thousands, Dollars in millions, except per unit amounts)

	2018				2017				
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
Consumer - ILEC									
Households served	1,250.5	1,250.5	1,251.3	1,257.3	1,268.8	1,268.8	1,288.2	1,307.8	1,337.5
<i>YOY change in households served</i>	-2.9%	-2.9%	-4.3%	-6.0%	-6.3%	-6.3%	-6.6%	-6.8%	-6.5%
<i>Average revenue per household served per month</i>	\$ 78.21	\$ 77.92	\$ 78.74	\$ 78.62	\$ 77.71	\$ 78.43	\$ 77.81	\$ 77.80	\$ 76.94
High-speed Internet customers	1,015.0	1,015.0	1,006.7	1,004.4	1,006.6	1,006.6	1,017.4	1,025.8	1,047.6
Digital television customers	247.1	247.1	256.6	267.1	277.9	277.9	289.6	300.7	310.0
<i>YOY change in high-speed Internet</i>	-0.2%	-0.2%	-1.9%	-4.1%	-4.2%	-4.2%	-4.3%	-4.6%	-4.1%
<i>YOY change in digital television customers</i>	-14.7%	-14.7%	-14.7%	-13.8%	-13.4%	-13.4%	-12.1%	-12.1%	-11.5%
Small Business - ILEC									
Customers	120.5	120.5	123.2	125.0	128.1	128.1	131.2	134.1	136.8
<i>YOY change in customers</i>	-8.2%	-8.2%	-8.1%	-8.6%	-8.3%	-8.3%	-7.8%	-7.4%	-7.6%
<i>Average revenue per customer per month</i>	\$ 205.60	\$ 206.26	\$ 205.48	\$ 205.72	\$ 202.33	\$ 204.65	\$ 202.79	\$ 200.32	\$ 201.08
Enterprise									
Strategic sales as a percentage of total Enterprise sales (A)	47.6%	53.8%	50.1%	39.5%	43.0%	47.2%	45.1%	39.3%	36.6%
Consumer CLEC									
Customers	605.5	605.5	623.1	641.0	662.1	662.1	680.6	684.4	683.1
<i>YOY change in customers</i>	-11.0%	-11.0%	-9.0%	-6.2%	-3.9%	-3.9%	-3.2%	-5.2%	-7.4%
<i>Average revenue per customer per month</i>	\$ 24.18	\$ 23.77	\$ 24.42	\$ 24.45	\$ 25.45	\$ 25.47	\$ 25.30	\$ 25.16	\$ 25.07
Service Revenues Used in Average Revenue Per Month									
Computations Above (per page 3):									
Consumer service revenue - ILEC	\$ 886.6	\$ 292.4	\$ 296.3	\$ 297.9	\$ 1,223.2	\$ 300.8	\$ 303.0	\$ 308.7	\$ 310.7
Small business service revenue - ILEC	\$ 230.0	\$ 75.4	\$ 76.5	\$ 78.1	\$ 325.1	\$ 79.6	\$ 80.7	\$ 81.4	\$ 83.4
Consumer CLEC service revenue	\$ 137.9	\$ 43.8	\$ 46.3	\$ 47.8	\$ 206.3	\$ 51.3	\$ 51.8	\$ 51.6	\$ 51.6

(A) Enterprise strategic sales consist of Software Defined Wide Area Network (SD-WAN), Unified Communications as a Service (UCaaS), OfficeSuite and associated network access products and services.

WINDSTREAM HOLDINGS, INC.
 UNAUDITED ADJUSTED CONSOLIDATED RESULTS (NON-GAAP)
 QUARTERLY SUPPLEMENTAL INFORMATION
 for the quarterly periods in 2018
 (In millions)

	2018			
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.
ADJUSTED FREE CASH FLOW:				
Operating income under GAAP	\$ 232.9	\$ 75.6	\$ 88.3	\$ 69.0
Depreciation and amortization	1,136.3	383.8	370.7	381.8
OIBDA	1,369.2	459.4	459.0	450.8
Adjustments:				
Merger, integration and other costs (A)	30.4	9.0	14.1	7.3
Restructuring charges	26.0	6.5	5.8	13.7
Other costs (B)	49.0	12.9	19.0	17.1
Pension expense	2.7	0.8	1.0	0.9
Share-based compensation	25.5	7.1	8.5	9.9
Master lease rent payment	(491.5)	(164.2)	(163.9)	(163.4)
Adjusted OIBDA	1,011.3	331.5	343.5	336.3
Adjusted capital expenditures (C)	(575.9)	(187.6)	(180.6)	(207.7)
Cash paid for interest on long-term debt obligations	(288.4)	(95.4)	(126.7)	(66.3)
Cash refunded for income taxes, net	15.1	-	11.9	3.2
Adjusted free cash flow	\$ 162.1	\$ 48.5	\$ 48.1	\$ 65.5

	Nine Months Ended September 30,	
	2018	2017
OPERATIONAL FREE CASH FLOW:		
Net Cash Provided from Operating Activities	\$ 756.2	\$ 646.6
Less Capital expenditures under GAAP	(603.2)	(724.2)
Less Payments under long-term lease obligation with Uniti	(139.4)	(124.9)
Operational free cash flow	\$ 13.6	\$ (202.5)

	As of 9/30/2018
DEBT LEVERAGE RATIO:	
Long-term debt, including current maturities	\$ 5,739.2
Capital lease obligations	101.6
Total long-term debt and capital lease obligations	5,840.8
Cash and cash equivalents	37.3
Net debt	\$ 5,803.5 (1)

	Twelve Months Ended 9/30/2018
Adjusted OIBDA (per page 2)	\$ 1,369.0
Other expense adjustments required by the credit facilities and indentures:	
Annual expense synergies for Broadview and EarthLink acquisitions (D)	81.0
Adjusted OIBDA for purposes of calculating net leverage ratio	\$ 1,450.0 (2)

Net leverage ratio (E) - computed as (1)/(2) 4.00

(A) Includes legal fees related to Uniti spin-off litigation.

(B) Other costs primarily include business transformation expenses consisting of consulting fees, incremental marketing and rebranding costs, and network optimization costs. See Note (C) on page 8 for further detailed information.

(C) Adjusted capital expenditures includes applicable amounts for EarthLink for the pre-merger period January 1, 2017 to February 26, 2017 and excludes post-merger integration capital expenditures for Broadview and EarthLink and amounts related to Project Excel, a capital program funded entirely using a portion of the proceeds from the sale of the data center business completed in December 2015.

(D) Other expense adjustment includes net cost savings from integrating acquired companies not to exceed \$25.0 million on a quarterly basis.

(E) The net leverage ratio is computed by dividing net debt by adjusted OIBDA.

WINDSTREAM HOLDINGS, INC.
RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES (A)
for the quarterly periods in the years 2018 and 2017
(In millions)

	2018				2017				
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
Reconciliation of Revenues and Sales under GAAP to Adjusted Revenues and Sales:									
Service revenues under GAAP	\$ 4,260.1	\$ 1,400.1	\$ 1,424.6	\$ 1,435.4	\$ 5,759.7	\$ 1,477.3	\$ 1,472.4	\$ 1,465.6	\$ 1,344.4
Adjustments:									
EarthLink service revenues	-	-	-	-	149.3	-	-	-	149.3
Adjusted service revenues	4,260.1	1,400.1	1,424.6	1,435.4	5,909.0	1,477.3	1,472.4	1,465.6	1,493.7
Product sales under GAAP	59.2	20.5	19.8	18.9	93.2	20.6	25.3	26.0	21.3
Adjustments:									
EarthLink product sales	-	-	-	-	0.2	-	-	-	0.2
Adjusted product sales	59.2	20.5	19.8	18.9	93.4	20.6	25.3	26.0	21.5
Adjusted revenues and sales	\$ 4,319.3	\$ 1,420.6	\$ 1,444.4	\$ 1,454.3	\$ 6,002.4	\$ 1,497.9	\$ 1,497.7	\$ 1,491.6	\$ 1,515.2
Reconciliation of Net Income (Loss) under GAAP to Adjusted OIBDA:									
Net income (loss)	\$ (173.8)	\$ 41.3	\$ (93.7)	\$ (121.4)	\$ (2,116.6)	\$ (1,835.7)	\$ (101.5)	\$ (68.1)	\$ (111.3)
Adjustments:									
Other (income) expense, net	(12.9)	(3.2)	(12.0)	2.3	2.3	10.8	(1.7)	(4.2)	(2.6)
Net loss (gain) on early extinguishment of debt	(190.3)	(190.3)	-	-	56.4	58.4	(5.2)	-	3.2
Interest expense	677.5	230.0	224.4	223.1	875.4	232.8	216.4	214.4	211.8
Income tax benefit	(67.6)	(2.2)	(30.4)	(35.0)	(408.1)	(244.7)	(66.8)	(39.6)	(57.0)
Operating income (loss) under GAAP	232.9	75.6	88.3	69.0	(1,590.6)	(1,778.4)	41.2	102.5	44.1
Depreciation and amortization	1,136.3	383.8	370.7	381.8	1,470.0	403.7	365.4	362.4	338.5
Adjustments:									
Goodwill impairment	-	-	-	-	1,840.8	1,840.8	-	-	-
EarthLink operating income (B)	-	-	-	-	30.8	-	-	-	30.8
Merger, integration and other costs	30.4	9.0	14.1	7.3	137.4	30.0	33.7	16.4	57.3
Restructuring charges	26.0	6.5	5.8	13.7	43.0	9.3	22.8	3.5	7.4
Other costs (C)	49.0	12.9	19.0	17.1	25.8	3.5	12.8	3.5	6.0
Pension expense	2.7	0.8	1.0	0.9	8.1	2.0	2.0	2.0	2.1
Share-based compensation expense	25.5	7.1	8.5	9.9	45.2	10.2	12.4	10.2	12.4
Adjusted OIBDAR (D)	1,502.8	495.7	507.4	499.7	2,010.5	521.1	490.3	500.5	498.6
Master lease rent payment	(491.5)	(164.2)	(163.9)	(163.4)	(653.5)	(163.4)	(163.3)	(163.4)	(163.4)
Adjusted OIBDA (E)	\$ 1,011.3	\$ 331.5	\$ 343.5	\$ 336.3	\$ 1,357.0	\$ 357.7	\$ 327.0	\$ 337.1	\$ 335.2

- (A) Adjusted results of operations are based upon the combined historical financial information of Windstream and EarthLink for all periods presented. The adjusted results assume the merger was completed on January 1, 2017.
(B) Represents EarthLink operating results for periods prior to the merger date of February 27, 2017. These amounts exclude EarthLink's historical depreciation and amortization, restructuring, merger and integration costs and share-based compensation.
(C) Other costs for the periods presented consist of the following:

	2018				2017				
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
Consulting fees	\$ 20.8	\$ -	\$ 12.1	\$ 8.7	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing and rebranding costs	3.1	-	0.7	2.4	-	-	-	-	-
Network optimization costs (1)	17.7	6.1	6.2	5.4	-	-	-	-	-
Other (2)	6.8	6.8	-	-	-	-	-	-	-
Business transformation expenses	48.4	12.9	19.0	16.5	-	-	-	-	-
Carrier access settlements	0.6	-	-	0.6	8.3	-	8.3	-	-
Spend commitment penalty (3)	-	-	-	-	7.7	-	-	2.5	5.2
Storm costs (4)	-	-	-	-	4.7	1.8	2.9	-	-
Miscellaneous network cost initiatives	-	-	-	-	5.1	1.7	1.6	1.0	0.8
Other costs	\$ 49.0	\$ 12.9	\$ 19.0	\$ 17.1	\$ 25.8	\$ 3.5	\$ 12.8	\$ 3.5	\$ 6.0

- (1) Costs incurred in migrating traffic to existing lower cost circuits and terminating contracts prior to their expiration.
(2) Costs incurred in outsourcing certain support functions primarily consisting of incremental labor, travel, training and other transition costs.
(3) Reserve for a penalty attributable to not meeting certain spend commitments under a current discount plan.
(4) Incremental costs related to Hurricanes Harvey and Irma.

- (D) Adjusted OIBDAR is adjusted OIBDA before the annual cash rent payment due under the master lease agreement with Uniti.
(E) Adjusted OIBDA is operating income before depreciation and amortization, excluding goodwill impairment, merger and integration costs related to strategic transactions, restructuring charges, pension and share-based compensation expense and certain other costs as discussed in Note (C) above.

WINDSTREAM HOLDINGS, INC.
RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES
for the quarterly periods in the years 2018 and 2017
(In millions)

	2018				2017				
	Total	3rd Qtr.	2nd Qtr.	1st Qtr.	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
Reconciliation of Net Cash Provided from Operating Activities to Adjusted OIBDA:									
Net Cash Provided from Operating Activities	\$ 756.2	\$ 216.5	\$ 300.4	\$ 239.3	\$ 974.5	\$ 327.9	\$ 271.7	\$ 221.2	\$ 153.7
Adjustments:									
Master lease rent payment	(491.5)	(164.2)	(163.9)	(163.4)	(653.5)	(163.4)	(163.3)	(163.4)	(163.4)
EarthLink operating income (A)	-	-	-	-	30.8	-	-	-	30.8
Merger, integration and other costs	30.4	9.0	14.1	7.3	137.4	30.0	33.7	16.4	57.3
Restructuring charges	26.0	6.5	5.8	13.7	43.0	9.3	22.8	3.5	7.4
Other costs (B)	49.0	12.9	19.0	17.1	25.8	3.5	12.8	3.5	6.0
Other (income) expense, net	(12.9)	(3.2)	(12.0)	2.3	2.3	10.8	(1.7)	(4.2)	(2.6)
Interest expense	677.5	230.0	224.4	223.1	875.3	232.7	216.4	214.4	211.8
Income tax benefit, net of deferred income taxes	0.8	1.3	(0.2)	(0.3)	(12.8)	5.3	(18.8)	2.5	(1.8)
Provision for doubtful accounts	(26.3)	(11.1)	(9.6)	(5.6)	(45.7)	(12.2)	(13.8)	(10.1)	(9.6)
Other noncash adjustments, net	(7.3)	(4.7)	6.9	(9.5)	(38.2)	(18.6)	(6.0)	(9.1)	(4.5)
Changes in operating assets and liabilities, net	9.4	38.5	(41.4)	12.3	18.1	(67.6)	(26.8)	62.4	50.1
Adjusted OIBDA	<u>\$ 1,011.3</u>	<u>\$ 331.5</u>	<u>\$ 343.5</u>	<u>\$ 336.3</u>	<u>\$ 1,357.0</u>	<u>\$ 357.7</u>	<u>\$ 327.0</u>	<u>\$ 337.1</u>	<u>\$ 335.2</u>
Reconciliation of Net Cash Provided from Operating Activities to Adjusted Free Cash Flow:									
Net Cash Provided from Operating Activities	\$ 756.2	\$ 216.5	\$ 300.4	\$ 239.3	\$ 974.5	\$ 327.9	\$ 271.7	\$ 221.2	\$ 153.7
Adjustments:									
Cash paid for interest on long-term debt obligations	(288.4)	(95.4)	(126.7)	(66.3)	(371.9)	(138.2)	(59.2)	(126.9)	(47.6)
Cash refunded (paid) for income taxes, net	15.1	-	11.9	3.2	(2.0)	(0.2)	(0.2)	(1.6)	-
Capital expenditures	(603.2)	(196.9)	(188.7)	(217.6)	(908.6)	(184.4)	(216.4)	(264.4)	(243.4)
Project Excel capital expenditures	-	-	-	-	49.9	-	-	26.3	23.6
Integration capital expenditures	27.3	9.3	8.1	9.9	34.5	12.4	11.2	6.4	4.5
EarthLink capital expenditures pre-merger	-	-	-	-	(15.2)	-	-	-	(15.2)
EarthLink operating income (A)	-	-	-	-	30.8	-	-	-	30.8
Master lease rent payment	(491.5)	(164.2)	(163.9)	(163.4)	(653.5)	(163.4)	(163.3)	(163.4)	(163.4)
Merger, integration and other costs	30.4	9.0	14.1	7.3	137.4	30.0	33.7	16.4	57.3
Restructuring charges	26.0	6.5	5.8	13.7	43.0	9.3	22.8	3.5	7.4
Other costs (B)	49.0	12.9	19.0	17.1	25.8	3.5	12.8	3.5	6.0
Other (income) expense, net	(12.9)	(3.2)	(12.0)	2.3	2.3	10.8	(1.7)	(4.2)	(2.6)
Interest expense	677.5	230.0	224.4	223.1	875.3	232.7	216.4	214.4	211.8
Income tax benefit, net of deferred income taxes	0.8	1.3	(0.2)	(0.3)	(12.8)	5.3	(18.8)	2.5	(1.8)
Provision for doubtful accounts	(26.3)	(11.1)	(9.6)	(5.6)	(45.7)	(12.2)	(13.8)	(10.1)	(9.6)
Other noncash adjustments, net	(7.3)	(4.7)	6.9	(9.5)	(38.2)	(18.6)	(6.0)	(9.1)	(4.5)
Changes in operating assets and liabilities, net	9.4	38.5	(41.4)	12.3	18.1	(67.6)	(26.8)	62.4	50.1
Adjusted Free Cash Flow	<u>\$ 162.1</u>	<u>\$ 48.5</u>	<u>\$ 48.1</u>	<u>\$ 65.5</u>	<u>\$ 143.7</u>	<u>\$ 47.3</u>	<u>\$ 62.4</u>	<u>\$ (23.1)</u>	<u>\$ 57.1</u>

(A) Represents EarthLink operating results for periods prior to the merger date of February 27, 2017. These amounts exclude EarthLink's historical depreciation and amortization, restructuring, merger and integration costs and share-based compensation.

(B) See Note (C) on page 8 for further detail of these amounts.